proven
by performance

Helping your company achieve its goal is our only goal

encore

Working Together for a Proven Performance

Founded in 2000, Encore is a Chicago-based, privately held business and technology services firm. Working in partnership with our clients, Encore delivers technology-enabled solutions that improve "top-to-bottom" business performance. Since its inception, Encore has achieved a 25% annual growth rate. This is a testimony to our ability to consistently deliver a proven performance for our clients.

Our Mission Statement is simple, yet powerful:

Work together for a proven performance.

Our culture is very clearly stated and supportive:

The proactive sharing of knowledge and time with fellow employees and clients to help them achieve their goals.

Leveraging Technology to Generate Real Business Value

There is a growing challenge at the intersection of business and technology: How to employ and leverage the right Information Technology (IT) to enable the competitive success of a business.

No longer does IT simply provide reliable applications, infrastructure, and communications. Instead, IT provides the opportunity to create business value by driving the operating and financial performance of the enterprise. The challenge is clear – be the best in IT or lose a competitive edge.
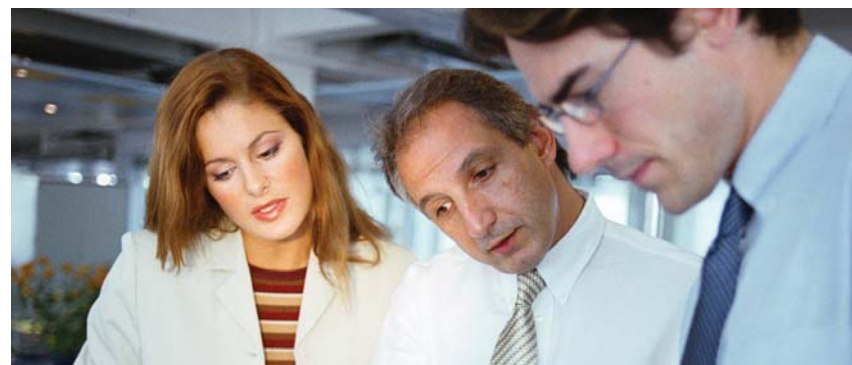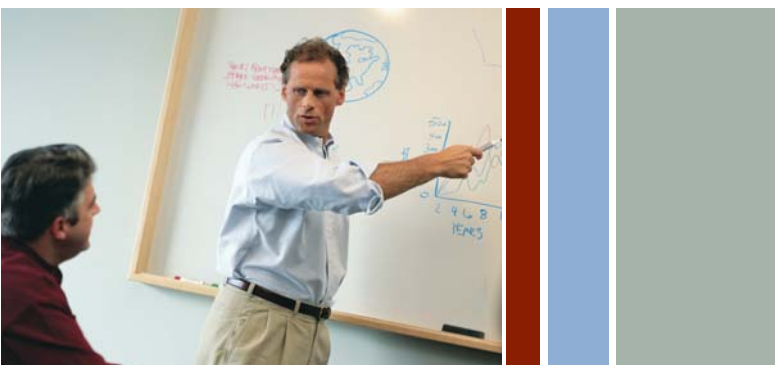
With the growing importance of IT as a strategic tool, business leaders are faced with critical decisions on which technology to deploy. IT should be used imaginatively to create new and unrealized opportunities. The challenge is less about the actual technology, but more about deciding how the right technology is leveraged at the right time to enable how we operate, compete, and win in an increasingly challenging marketplace.

A consulting company that brings superior support to a client must be broad-based and knowledgeable of the strategic impact of IT. Encore measures up well to that performance metric.

We Find-IT, Fix-IT, Develop-IT, and Deploy-IT

To meet the challenge, Encore helps our clients realize the greatest benefit from their technology investment.

Across the continuum of client care, Encore offers a set of interrelated capabilities that are proven to meet the challenges of today's business and technology leaders. Our capabilities will optimize your current technology, find new technology, or custom-develop mission-critical applications. We work to ensure that our clients adopt and embrace the right technology to drive material improvements in their competitive performance.

We deliver value through the following areas:

- **Business Consulting and Transformation** integrates business prowess, process, people and technology to create powerful solutions. Unlocking the experience and creativity inherent in a company brings unparalleled value by fueling innovative change. We transform how a company adopts, aligns and leverages technology to materially improve 'top-to-bottom' line performance.

- **Financial Services** bring knowledge and experience in securities trading, clearing, banking, and application development. Our knowledge of these applications covers derivative processing, trade order management, FIX, portfolio management, hedging, and quant analysis.

- **Supply Chain Solutions** focus on improving the time-to-market and monitoring resources in the supply chain. We deal with inventory management, RFID, demand planning, and real-time monitoring of activity in the supply chain.

- **Technical Services** deliver the full lifecycle, from requirements to deployment, using contemporary and legacy technologies. We supplement the client's staff to deliver on web services, business process management (BPM), SOA, business intelligence (BI), and data warehousing using both .Net and Java/J2EE (WebSphere Commerce Suite/Portal and open source) architectures.

- **Project Management Services** bring leadership to the engagement. We are skilled in setting up a PMO to deliver project management methodologies. We excel in project audits, rescues, training, and coaching. Our project managers are PMP-certified and follow the PMI PMBOK material as reflected in our proprietary PM*Tech* Principles.

Delivering Unrivaled and Unparalleled Value

"Working together for a proven performance." Not simply a slogan, our entire business is built upon delivering meaningful value-added results to you. In fact, this is our most important goal. From the instant we begin working with you until the moment our last commitment is met, our efforts are centered directly on your needs and benefit.

Our staff has years of experience and Encore offers a proven methodology to handle the key issues that face IT organizations. We assure you of the results you expect by following the components of our disciplined Project Management Techniques (PM*Tech*) and delivery methodology:

- ESTech to implement an estimating process
- EQuATE to implement a QA process
- The Mechanism to transform enterprise business goals with IT
- DEVTech to migrate from legacy to OO, J2EE or .Net

We deliver the best solutions by interweaving our business and technology skills, knowledge and insights with those of our clients. Not every solution works for every client, so we help tailor and appropriately fit the right IT solution to solve your individual business problem.

You need a reliable consulting partner; one that is proven. You deserve a consulting partner that is learned, not learning. You want a consulting partner with steadfast confidence and experience to face the complexities and risk of today's technology centric business solutions. You have in Encore a consulting partner who will work to exceed your expectations and meet the goals that ensure your success.

Unrivaled. Unparalleled. Guaranteed.

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